

2012 Continuing Education Schedule (Updated 2/7/2012)

The Greater New Milford Board of REALTORS, Inc. – 44 Old State Rd, Unit #7, New Milford, CT 06776  
Office 860-355-0994 – Fax 860-355-0995 – Website: gnmbr.com – email: greater.new.milford@snet.net

Circle Choices	Day	Date	Time	Course	Instructor
<del>1</del>	<del>Tuesday</del>	<del>February 28</del>	<del>9:30am-12:30pm</del>	<del>CT Real Estate Agent Fiduciary Duties Review &amp; Law Update*</del>	<del>Fred Southwell</del>
<del>2</del>	<del>Tuesday</del>	<del>February 28</del>	<del>1:30pm-4:30pm</del>	<del>Buyer Consultation — Fulfilling Legal &amp; Professional Responsibilities</del>	<del>Fred Southwell</del>
<del>3</del>	<del>Tuesday</del>	<del>March 6</del>	<del>9:30am-12:30pm</del>	<del>Dual Agency</del>	<del>B. Fairfield</del>
<del>4</del>	<del>Tuesday</del>	<del>March 6</del>	<del>1:30pm-4:30pm</del>	<del>Code of Ethics**</del>	<del>B. Fairfield</del>
<del>4A</del>	<del>Tuesday</del>	<del>March 13</del>	<del>6:00pm-9:00pm</del>	<del>Know you Government Loans in a Tight Market</del>	<del>Paula Greenberg</del>
<del>5</del>	<del>Thursday</del>	<del>March 15</del>	<del>1:30pm-4:30pm</del>	<del>Government Control of Private Property</del>	<del>Fred Southwell</del>
<del>6</del>	<del>Thursday</del>	<del>March 15</del>	<del>6:00pm-9:00pm</del>	<del>Code of Ethics**</del>	<del>Fred Southwell</del>
<del>7</del>	<del>Thursday</del>	<del>March 22</del>	<del>6:00pm-9:00pm</del>	<del>CT Real Estate Agent Fiduciary Duties Review &amp; Law Update*</del>	<del>Fred Southwell</del>
<del>8</del>	<del>Tuesday</del>	<del>March 27</del>	<del>9:30am-12:30pm</del>	<del>Unlocking the Value of Raw Land</del>	<del>Mark Depecol</del>
<del>8A</del>	<del>Tuesday</del>	<del>March 27</del>	<del>6:00pm-9:00pm</del>	<del>Fair Lending for REALTORS</del>	<del>Paula Greenberg</del>
8B	Thursday	April 12	1:30pm-4:30pm	New Mortgage Lending Practices in Today's Real Estate Market	Dan Ianniello
9	Wednesday	May 2	1:30pm-4:30pm	CT Real Estate Agent Fiduciary Duties Review & Law Update*	Terry Hastings

All classes are held at The Greater New Milford Board of REALTORS, 44 Old State Rd, Unit #7, New Milford, CT 06776. See website for directions: gnmbr.com

\* = Mandatory Class/ \*\* = required by NAR

All courses meet the minimum education requirements set forth by the Department of Consumer Protection, Real Estate Commission for 3.0 hours of continuing education credit towards your 2012 license renewal.

- Pre-registration is required. Seating is limited, minimum 20/maximum 45 students.
- Payments by check or credit card. Email confirmation will be sent when payment is received.
- NOTE: NEW class times!! (9:30am, instead of 9:00am, 1:30pm, instead of 1:00pm)
- 24-hour cancellation or change without charge.
- **View website for weather-related cancellations or delays: gnmbr.com**

**Each class is \$20 for GNMBR members and \$30 for Non-Members**

Name: \_\_\_\_\_ Lic. # RES or REB(circle) \_\_\_\_\_

Contact phone# \_\_\_\_\_ Email Address: \_\_\_\_\_

Payment: Check (payable to GNMBR) or Credit Card # \_\_\_\_\_ Exp. \_\_\_\_\_ Amt:\$ \_\_\_\_\_

Address Associated with this credit card: \_\_\_\_\_

Fax to: GNMBR at 860-355-0995 or email: [greater.new.milford@snet.net](mailto:greater.new.milford@snet.net) or mail to 44 Old State Rd, Unit 7, New Milford, CT 06776